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Business Negotiation: 20 Steps To Negotiate With Results, Making Deals, Negotiation Strategies, Get What You Want, When You Want It, Achieve Brilliant Results, Negotiation Genius, Leadership





Synopsis

Business Negotiation Today only, get this #1 bestseller for just \$2.99. Regularly priced at \$4.99. Read on your PC, Mac, smart phone, tablet or Kindle device. In this book, you will learn 20 proven steps in negotiating – from the preparation down to the follow-up strategies – the most practical way. The straightforward style that you will see in this book makes the negotiating tips easier to follow. While other books delve deeper into the science and psychology of negotiation, this book gives simple strategies and tricks to help you become a more effective negotiator who can win better results. To make things even easier, it is divided into the three stages of negotiation, from the preparation down to the conclusion. Here Is A Preview Of What You'll Learn... How to prepare for a Negotiation? How to Negotiate Successfully? How to close the Deal? Business strategies Much, much more! Download your copy today! The contents of this book are easily worth over \$2,99, but for a limited time you can download "Business Negotiation" for a special discounted price of only \$0.99! To order your copy, click the BUY button and download it right now! Tags: Negotiation, Negotiating, Negotiation Skills, Negotiating Skills, Negotiation Tactics, Mediation, Communication, Communication Skills, Interpersonal Communication, Soft Skills, People Skills, Interpersonal Skills, Persuasion, Persuasion Skills, Emotional Intelligence, Influence, Influencer, Leadership, Leadership Books, Leadership Skills, Crucial Conversations, Bargaining for Advantage, Getting to Yes, Secrets of Power Negotiating, Negotiation Genius, How to Win Friends and Influence People, Carnegie, Dale Carnegie, Jack Canfield, Tony Robbins, Anthony Robbins, Brian Tracy, Jim Rohn, Robert Kiyosaki, Oprah, Zig Ziglar, Stephen Covey, Steve Pavlina, Donald Trump, Eckhart Tolle, Les Brown © 2014 All Rights Reserved

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Customer Reviews

Having being involved in sales and negotiating for quite a few years I am always keen to learn new techniques. This is a well-written book and from the start, you immediately feel that Ashton has authority and understands negotiating. The steps are straight forward and one of the keys to success in negotiation is thorough preparation. As you will find in this book, it is not necessary to be a super salesperson to be able to negotiate successfully. Well worth reading

I've been searching for a long time for this kind of guide, easy to read and short. You can use the information on this book for many things like selling a vehicle or a house or even dating. Really enjoy and thankful for reading this guide. Great job! Recommended!!

I like this book because it gives very good concepts regarding negotiation. Its never easy to successfully negotiate in life, and books like this that can help you out are really worthwhile. Worth the investment!

Some great business negotiation strategies and tactics and tips for a successful negotiation. Loved the part about showing authority without looking intimidating. Highly recommended!

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